

Herrliberg, April 8, 2013

MEDIA INFORMATION

First-quarter report 2013 (January - March 2013)

EMS Group:

- **Positive course of business, predominantly in the growing markets**
- **Market positions strengthened worldwide**

Course of business January - March 2013

In the first three months of 2013, the EMS Group, globally active in the business areas **High Performance Polymers** and **Specialty Chemicals** and with its companies consolidated in the EMS-CHEMIE HOLDING AG, increased **net sales** by 3.1% compared to the same period of the previous year. In the main area of High Performance Polymers, net sales rose by 5.6% compared to the previous year.

As expected, the geographical markets developed very differently. The markets outside Europe returned to pleasing growth rates after a slowdown in the 4th quarter of 2012. In Europe however, the substantial downswing, which had become apparent in 2012, continued, and industrial volumes remained significantly below those of the previous year.

EMS succeeded in realising new business globally. By providing innovative solutions as well as weight and cost reductions to customers, EMS strengthened its global market positions. Net sales increased by 12% in Asia and by 8% in North America compared to the previous year. In Europe though, sales remained slightly below the previous year's figures due to difficult market conditions.

Development of net sales January - March 2013

In million CHF	2013	%-dev. prev. year	2012
High Performance Polymers			
Net sales	394	+5.6%	373
- In local currencies		+5.9%	
Specialty chemicals			
Net sales	69	-9.1%	76
- In local currencies		-9.8%	
EMS Group			
Net sales	463	+3.1%	449
- In local currencies		+3.3%	

In the main business area **High Performance Polymers**, growth was achieved with specialties and by strengthening global market positions. Numerous new and innovative applications were developed in particular for the automotive industry and the telecommunication sector (smartphones and tablets). Sales in North America and Asia showed double-digit growth, while in Europe new business substantially compensated the market-related drop in sales.

As anticipated, in the secondary business area **Specialty Chemicals**, the poor market development in Europe had a stronger negative impact. Strategically important new business could be gained.

Outlook

For **2013**, EMS expects the current heterogeneous economic development to continue: While the Asian and North American markets will show further growth, in Europe no trend reversal for the better can be assumed. As the current lack of global

competitiveness has not been resolved and due to the rising unemployment rates, investments and consumer spending in Europe will remain low.

EMS will continue its successful strategy of growth with speciality products in the area of High Performance Polymers. The growth programme announced in February 2013, with sales and application development significantly strengthened by additional human resources, is proceeding as planned. Additionally, EMS is investing globally in capacity expansion and in new plants in Asia and Eastern Europe.

For 2013, EMS continues to expect net sales and net operating income (EBIT) slightly above those of the previous year.

Schedule

EMS reports quarterly on net sales and publishes half-year and final year reports on net sales and income.

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| - Media conference / Half-year report 2013 | July 12, 2013 |
| - Annual General Meeting 2013 | August 10, 2013 |
| - Third-quarter report 2013 | October 2013 |
| - Media conference / Annual results 2013 | February 2014 |
| - First-quarter report 2014 | April 2014 |

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