

MEDIA INFORMATION

Third-quarter report 2011 (January - September 2011)

EMS Group:
Positive development of business
Strong Swiss Franc
Weakening economy

Course of business January - September 2011

With its companies combined in the EMS-CHEMIE HOLDING AG and with global activities in the business areas of **Performance Polymers** and **Fine Chemicals / Engineering,** in the first nine months of 2011 the EMS Group achieved 15.0% higher **net sales** in local currencies compared to the previous year. Net sales in Swiss Francs amounted to CHF 1'255 million (1'226), which is 2.3% above the previous year's figure.

The weakening trend for worldwide economic growth, which was already visible in the second quarter of 2011, became more pronounced in the third quarter: The unresolved debt problems in Europe and the USA as well as turbulences in the financial and foreign exchange markets created general uncertainty about further economic developments and provoked consumers and customers worldwide to act cautiously and oriented to the short-term. Purchasing and investment decisions are being made with increasing caution and inventories are being reduced.

In the third quarter of 2011 EMS increased net sales in local currencies by 13.2% compared to the previous year. Asian sales markets and the worldwide automotive supplier business of EMS-EFTEC developed in an especially positive way and the growing business with high-temperature polymers was able to be further expanded due to an increase in production capacity. The currency situation, with a much stronger Swiss Franc than in the previous year, had, however, an increasingly negative effect on the development of net sales and result in Swiss Francs. EMS generates more than 95% of its net sales outside of Switzerland.

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In the coming months, EMS is expecting a clearly weaker economy with a continuing unfavourable currency situation. Net sales and operating income (EBIT) in Swiss Francs for the whole year 2011 are still expected to close slightly above those of the previous year.

Development of net sales / Key financial figures January - September 2011

In million CHF	2011 (Jan-Sep)	% dev. prev. year	2010 (Jan-Sep)
Net sales EMS Group - In local currencies	1'255	+2.3% +15.0%	1'226
- Performanc Polymers - In local currencies	1'031	+3.5% +16.0%	996
- Fine Chemicals / Engineering - In local currencies	223	-2.9% +10.4%	230

Comments on the individual business areas

In the main area of **Performance Polymers**, business with speciality products was further expanded and new applications were developed. Metal replacement applications showed particularly positive development, especially with high-temperature materials. The new production line for high-temperature materials started operation at the end of the second quarter 2011. The Business Unit EMS-EFTEC gained further new business worldwide.

In the secondary business area **Fine Chemicals / Engineering**, market positions were also further strengthened. Otherwise, business developed according to plan.

The very unfavourable currency situation (strong Swiss Franc) increasingly compromised the development of net sales and result for both business areas.

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Outlook

Signs of a worldwide economic slowdown increased in the third quarter of 2011. Consumers and customers are showing increasing uncertainty about the future course of the economy and are acting with more caution. In particular, the unresolved debt problems in Europe and the USA and turbulences in the financial markets are subduing the consumer and investment confidence. Inventories and production volumes are being reduced. In the short and medium term, EMS expects the state debt problems to worsen rather than being fundamentally solved. This will be accompanied by a further slowing of the worldwide economy. Appreciation pressure on the Swiss Franc will remain high.

Over the last months EMS has already prepared itself for a difficult market environment. The successful strategy of focus on speciality products in the main area of Performance Polymers will be continued, with concentration on rapid realisation of new business. New investments are being made with caution and specific efficiency programmes to reduce costs are being implemented worldwide.

Despite a worsening market environment and continuing appreciation pressure on the Swiss Franc, **net sales** and **operating income (EBIT)** in Swiss Francs for the **whole year 2011** are still expected to close slightly above those of the previous year.

Schedule

EMS reports quarterly on net sales and publishes half-year and final year reports on net sales and income.

- Media conference / Annual results 2011 February 10, 2012

- First-quarter report 2012 April 2012

- Media conference / Half-year report 2012 July 13, 2012

- Annual General Meeting 2012 August 11, 2012

- Third-quarter report 2012 October 2012

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